



AB | **Alistair Bean & Associates**
FINANCIAL ADVISERS

INVESTMENT | INSURANCE | KIWISAVER

**MAKING DECISIONS FOR YOU
SO YOU DON'T HAVE TO**

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Personal Disclosure documents are available free on demand

TRUSTED ADVISER
FINANCIAL ADVICE NEW ZEALAND



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Alistair Bean & Associates - Financial Advisers

"making decisions for you, so you don't have to!"

Quarterly Newsletter – to 30 June 2021

*This newsletter is created specifically for existing clients of
"Alistair Bean & Assoc's Financial Services Limited"*

*Please feel you can share this newsletter with any prospective clients you feel may
benefit from our services.*

PROUD MEMBER OF

Financial Advice
NEW ZEALAND

Hello

and welcome to the latest newsletter of

Alistair Bean & Associates – Financial Advisers

For those of you who receive electronic copies... press ctrl + click on the below link to view the Alistair Bean & Assoc's Financial Services Limited commercial.

<https://www.youtube.com/watch?v=txPD7ftmIEw>

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“Guaranteed No Fee Increases FOR LIFE!” *

***for investment portfolio clients of
ABAFS Limited.***

**conditions apply.*

The Lay and the Technical

As always, my intention is that I will use as much of “the Lay” as possible. I’m required for legislative and compliance reasons to also use “the Technical”. Please feel you can come to me if you would like a definition of any technical term or phrase that I include in any report.

Market and Portfolio Commentary

For the June quarter it has been an incredibly active time.

When the NZ/AUS travel bubble opened in mid-April, I travelled to and from Brisbane (as mentioned in my last newsletter). My observations were very pleasing.

Firstly, I noticed that it was almost impossible to go anywhere without first scanning in, using the Queensland Covid-19 tracer app. I could not check-in to the hotel without first scanning in, you could not get a coffee, a meal or a beer without scanning in. You could not enter business premises without scanning in, you could not go to the Museum or Art Galleries and so on. However, while being outdoors, no masks were required unless you chose to wear one in the balmy 26+ degree temperatures.

Unlike NZ where I observe, scanning is somewhat haphazard, optional and at best for many, "erratic" This all gave me a feeling of incredible confidence, that should any outbreak occur, then particularly Brisbane has a tight handle on things. Needless to say, there were no outbreaks during my short period of travel and we returned home safe.

While attending some business meetings while I was there, it was also very pleasing to note a very positive and significantly, bustling level of activity. There were many trucks on the road and public transport being used. Around 40 cranes on the skyline in motion. Occupied offices, restaurants and apartments with very few "for lease" signs and little evidence of vacant buildings.



Brisbane skyline

Monday to Sunday, the CDB was still open till at least to 9pm with restaurants and bars remaining active till the wee hours.

I came away feeling very positive about the economy and looking forward to a return to some prosperity and upward momentum as we recover from the virus.

Markets appeared to have troughed around 10 May with portfolio balances reflecting this, however since this time as borders opened, there have been some rapid gains and portfolios are now reflecting these increases.

Many companies are due to announce their 3,6- and 12-month results and expectation is, that there are many positive results coming through with continued momentum.

Globally, countries are beginning to open their borders as majority numbers occur in vaccination percentages. See the **Our World in Data** link below, with Canada currently having the most vaccinated (as I write) closely followed by the UK, Spain, Italy and Germany, USA being in 7th place. (*NZ/AUS currently do not report the breakdown of 1st and 2nd doses*)

<https://ourworldindata.org/covid-vaccinations>

As borders are opened, economically speaking, confidence is also returning to international business optimism.

In the quarter, many international governments committed trillions of dollars to infrastructure investment. Like so many other historical disasters and crisis's, there is often a boom generated by active recovery as employment occurs, people earn wages and the money go round develops.

While there will still be ups and downs in the market, (*as there always is, no matter whether circumstances are positive or negative*) the current trend is, upward moving.

Rocket Lab



Other events in the quarter were (VACQ.US) Rocket Labs recent mission, that while uncompleted, had success in recovery of the initial booster rocket and discovered what the anomaly was in the flight. Because of this, when the mission occurred, even though it was unsuccessful, their share price went up on the day. They are also due to announce their next launch date and with the success of Richard Branson's and the Jeff Bezos ventures into Space, this indicates greater things to come. VACQ.US is now due to change its ticker name to Rocket Lab on the NASDAQ exchange by September 2021.

Further details in the below link.

<https://www.rocketlabusa.com/about-us/updates/rocket-lab-completes-anomaly-review-next-mission-on-the-pad-in-july/>

BYD.HK

I mentioned BYD in my previous newsletter. I managed to purchase BYD shares on the Hong Kong stock exchange for around HK\$180 (NZ\$32) in April the current price as I write is HK\$218.60 (NZ\$40.36)

<https://en.byd.com/>



BYD premises in China and Concept vehicle below



About BYD

BYD primarily specialises in private and commercial Electric Vehicles, rail transit, batteries and electronics

BYD is a high-tech company devoted to technological innovations for a better life. BYD was founded in February 1995, and after more than 20 years of fast growth, the company has established over 30 industrial parks worldwide and has played a significant role in industries related to electronics, automobiles, new energy and rail transit. From energy generation and storage to its applications, BYD is dedicated to providing zero-emission energy solutions. BYD is listed on the Hong Kong and Shenzhen Stock Exchanges, with revenue and market capitalization each exceeding RMB 100 billion.

Brand Mission

Technological innovation for a better life

During the daytime, solar farms capture the power of sunshine;
at night, energy storage systems deliver power to families.

Electric vehicles on the streets and SkyRail systems along green belts
connect the city with zero emissions and zero pollution.

We provide more possibilities for a better life.

We see a new energy future approaching.

This is the mission of BYD, and the green dream of all mankind.

BYD is now the leader in USA electric buses, they secured a contract with **DiDi** to provide (EV's) Electric Vehicles for their organisation. Didi is similar to Uber. Didi is in 28 countries and now also in NZ where you can register to drive on their website below. So, this is more excellent news for BYD.

<https://newzealand.didiglobal.com/>



a2Milk has recovered from its lows which were near NZ\$5 and are now around NZ\$7.28. Its results will be out in the next quarter, normally around early August.

G7, G20 and WTO Meetings occurred and these were more positive than in recent years.

Trusted Adviser Status



On the 17th of November 2020, I was very humbled to be one of the first Financial Advisers in New Zealand to have bestowed upon them the Financial Advice New Zealand - "Trusted Adviser" mark.

This newly awarded designation shows the public a high level of qualification, experience, and ethics has been recognised by a professional body.

I consider this award to be an honour and a privilege.

The mark is awarded to those Financial Advice NZ members who show they have committed to qualifications and continuing professional development obligations at a level higher than that required by New Zealand law and code. A Trusted Adviser of Financial Advice NZ will:

- have a Level 5 qualification in Financial Services, including the relevant strands for the advice areas provided, or a higher qualification recognised by Financial Advice NZ
- be a current financial adviser providing regulated financial advice to retail clients and have been for at least three years
- have maintained an annual Professional Development Plan and attained a minimum of 20 hours relevant structured continuing professional development every year
- have attended a Financial Advice NZ or endorsed *Ethics in Financial Services* three-hour workshop every three years
- be protected by appropriate professional indemnity Insurance.

Insurance Referrals – Introducing Peter Girvan of Parkview Risk Ltd.



With continued compliance and regulation requirements from the NZ Government and the Financial Markets Authority, I have made the decision to no longer offer Insurance Services. This decision allows me to focus on Investment and KiwiSaver Services only.

Therefore, it is my pleasure to introduce **Peter Girvan** to you. Many of you would have already met Peter, (*who has always been in attendance at my Client Functions*) who has been a colleague of mine for over 20 years. Peter, after over 30 years in Finance and Insurance, recently started his own Specialist, Personal Insurance Company, with much encouragement over the years from me.

Peter is the Director-Specialist Financial Adviser – Personal Insurance Services - of his own company – **Parkview Risk Ltd.** The website link is:

<https://www.parkviewrisk.co.nz/>

Peter is widely known as one of the best in his industry. He is held in high esteem throughout New Zealand by all his colleagues and has excellent contacts and connections with many individual insurance companies, where he is also held in high esteem and has received many awards as a result. Peter has Insurance Agency Agreements with Partners Life, Asteron, AIA, and Cigna to name a few. And, he has access to a number of other insurance companies that he chooses to work with as necessary, on clients' behalf to get the best solutions to meet those clients' needs.

Peter's business is solely focussed on insurance where he arranges covers, facilitates underwriting, and helps with any and all claims. Peter's significant experience and connections ensures he will always obtain the best individualised conditions suited to your own personalised insurance needs.

I will refer any and all future insurance enquiries on to Peter Girvan, and he will refer investment clients back to me. Together with the connections

that we both have in the industry, we will offer complete, combined Financial Services, to meet all individualised client needs. However, we will also refer on any other specialist lending or estate requirements to other professionals that we have close connections with.

I highly commend Peter Girvan to you. I know you will be in safe and secure hands and am very comfortable that he takes over the reins to assist with your personal insurance needs.

KiwiSaver

- **Claim your \$521 and don't unnecessarily change your fund!!**
- **New KiwiSaver Option Announced (*excerpt from Transcript below*)**



In the news, there have been reports of so many clients changing from growth funds to conservative funds. If your timeline for investment has not changed, then this is the worst thing you can do. In short, speak to me if you are considering doing this; so, I can talk you (and also anyone else you know) out of it if individually appropriate to your own situation!

The KiwiSaver subsidy **cut-off date is 30 June each year.** Ensure those of you, and also any of your family members, (or anyone you know) who regularly contribute to KiwiSaver receive your eligible \$521 free money from the Government for the year – 50 cents in the dollar for \$1,042 (\$20 per week) invested.

Remember: if you did not get it last year, simply start a \$20 per week direct credit to your fund, and you won't miss out next year.

Talk to me further if necessary. Tell friends, families, colleagues to do the same. One million KiwiSaver investors did not claim \$550,000,000 worth of Government contribution in 2018 and likely similar this year.



Consilium

Consilium have launched their new KiwiSaver Facility called KiwiWrap that allows for over 400 investments options to choose from for the Investor and their Financial Adviser.

The KiwiWRAP minimum investment is for balances of \$50,000 (or over). I thoroughly recommend KiwiWRAP to any Client who wishes to select their own investments in their KiwiSaver account from a choice and selection of Investments, that other KiwiSaver Fund Managers choose, Managed Funds and direct individual International Shares like Apple, Microsoft and other well-known Company names.

I will work with you to develop a KiwiSaver Portfolio that you can have control of, with the assistance of your Financial Adviser.

Tell all your Friends and family about this, it is truly the smarter choice!

ABAFS10 Limited Index

The ABAFS10 Limited Index represents the total of the individual current values of the top ten holdings of all investments I manage for clients (excluding cash) and represents their percentage asset allocations as charted below to the end of each calendar quarter.

*(The investment names held are commercially sensitive, but the information is available to all clients of **ABAFS Limited.**)*

The current cumulative net value as of 30 June 2021 was

NZ\$233.94

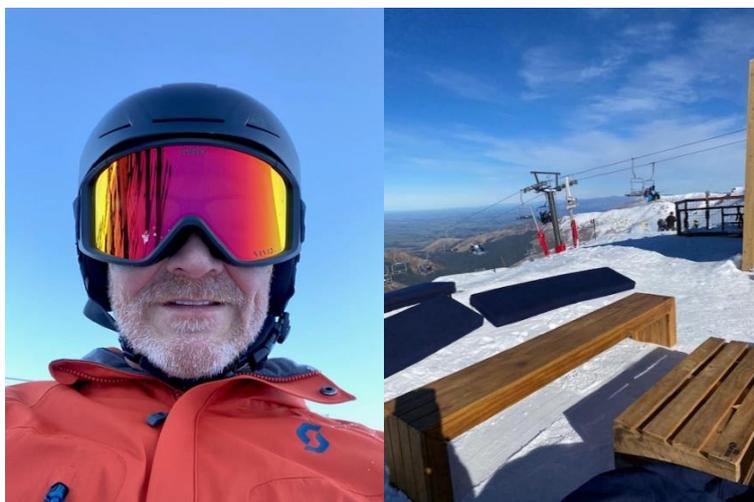
(an increase of 14.31% for the quarter)

"Past performance is no guarantee of future performance!"



Conclusion

I managed to once again test running the business in remote places, including being in Australia.



I am pleased to say that on the rare occasion that I am away from work, I was able to take calls, messages, check the markets and access the investment platform while being on the ski field at Mt Hutt. There was more business, then there was skiing on this day (which pleasantly is the norm). I can also confirm that my skiing abilities are still stuck in the intermediate rut, this is due to me spending more time in my office and not enough time on the ski field.

We are in the middle of sending out quarterly reports and will have these to you asap.

Keep warm over the rest of winter.

As always,
Best Regards to you and your families,

AL.

A copy of my Personal Disclosure Statement is available on Request Disclaimer:

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Riccarton Players

The Technical

No technical this month...